

For those about to take the ISEB Diploma in Business Analysis – we salute you...

...and offer these questions that were asked in just such a real-life interview so you can get an idea of what to expect:

1. Why do organisations need business analysts? What value do you add?
2. Where do you think a BA should be involved in the project process?
3. Explain the difference between the types of organisation (e.g. sole-proprietor vs co-operative)
4. How would you assess the position of an organisation in terms of competitors and internal and external factors. Why would you use each method?
5. Why is a business case needed?
 - a. What makes up a business case?
 - b. What calculations can you use to make up the cost/benefit analysis? IRR?
6. What part would you play in benefits realisation?
7. How do you assess who needs to be in on a project?
8. Why is change management important?
9. What do you understand about traceability?
10. What technique can you use to capture differing view points?
11. Once you have the different view points, what do you need to do then? (CAT WOE)
12. Apart from Interviewing and Workshops what other elicitation techniques can you use and when would you use them?
13. What methods did you use for modelling business processes?
14. What are the implications of too many hand-offs in business processes

Interviews tend to last for 45minutes plus – timings are not strict. The questioners will follow up on your answers.

Remember that the interviewers are wanting you to pass – no-one benefits from a failure at this point.